

# 2018 Northeast Ohio Small Farm Workshop



**Saturday, January 20, 2018**

**9:00 a.m. to 3:00 p.m.**

**Ashtabula County Extension  
Office**

**39 Wall Street, Jefferson, OH**

Registration begins at 8:37 a.m.



The Ashtabula County Extension office is pleased to offer the **2018 Northeast Ohio Small Farm Workshop** for new, existing, and aspiring farm businesses. This workshop is designed to help landowners increase profits from their small acreage. This program is open to all new or aspiring farmers, new rural landowners, small farmers, and farm families looking for new ideas.

During this workshop, participants will be challenged to develop realistic expectations for their small farm. Participants will learn how to develop a business plan for their operation. During the workshop, participants will learn more about the current opportunities in small-scale farming; how to identify the strengths & weaknesses of your farm; how to keep records and develop budgets; and how to effectively price & market your products to consumers. Learn more about farm insurance, governmental assistance, farm taxes, and ways to mitigate risk. This workshop will provide the road map for small producers to move their hobby to a viable farm business.



Make connections to resources, information and people that will help your farm business grow! The registration fee for this workshop is \$25 per person. This includes a small farmer resource notebook, refreshments, and a hearty lunch! Reservations are requested by Friday, January 12, 2018. Space is limited to the first 35 registrants. We thank *The Kellogg Insurance Company* for co-sponsoring this event.

**Pre-registration is required by January 12, 2018.** Registration fee is \$25/per person. Make checks payable to OSU Extension, and mail to Ashtabula County Extension office, 39 Wall Street, Jefferson, OH 44047. If you have any questions please call 440-576-9008.

Name \_\_\_\_\_  
Address \_\_\_\_\_  
Email \_\_\_\_\_  
# of Reservations \_\_\_\_\_ \$25 per RSVP

Phone \_\_\_\_\_  
City \_\_\_\_\_ Zipcode \_\_\_\_\_

