

NORTHEAST OHIO AGRI-CULTURE NEWSLETTER

Your Weekly Agriculture Update for
Ashtabula and Trumbull Counties

November 21, 2023



Happy Thanksgiving Northeast Ohio!

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Hello Northeast Ohio Counties!

Happy Thanksgiving!

While there are still some crops to be harvested around the area, the stretch of dry weather has allowed many to finish up harvest before today's rains.

We have new dates for our Northeast Ohio Small Farm Financial College (February 3 & 10). So, check out today's newsletter for more details and how to register!

Have a great week and a great Thanksgiving!!

Lee Beers
Trumbull County
Extension Educator

Andrew Holden
Ashtabula County
Extension Educator

New Dates for Northeast Ohio Small Farm Financial College Announced!

By: Andrew Holden & Lee Beers

Link: <https://go.osu.edu/NEOSFFC>

Small and beginning farmers in NE Ohio are encouraged to participate in the new in-depth farm management educational program! The college will consist of two Saturday courses to be held on the Saturday of February 3rd and the Saturday of February 10th, 2024. Both days will run from 9:00 AM – 3:00 PM with lunch included. Both days will be held at 4-H Camp Whitewood at 7983 S Wiswell Rd, Windsor, OH 44099. The cost for the college is \$100 per participant, with the option to bring an additional family/farm member for \$50. This program also qualifies attendees for the Ohio Department of Agriculture's Beginning Farmer Tax Credit Program. Those interested in receiving this credit would be subject to additional requirements and fees (More information is available later in this release and online). Those interested in participating in this college or those seeking more information are encouraged to check out our website at: <https://go.osu.edu/NEOSFFC>

This course will offer 10 hours of farm management education that will help start your farm on the path to financial success. The college is designed to help landowners examine potential ways to increase profits on their small acreage properties. The program is open to all new or aspiring farmers, new rural landowners, small farmers, and farm families looking for new ideas.

During this college, participants will be challenged to develop realistic expectations for their new farm business. They will receive information on getting started, identifying the strengths and weaknesses of their property, and developing a farm business plan. Information on farm finances, insurance, liability, labor and marketing will be covered during the college.

Instructors include OSU Extension Educators Andrew Holden from Ashtabula County and Lee Beers from Trumbull County, and David Marrison, Professor and Field Specialist in Farm Management, Interim Director for the Farm Financial Management & Policy Institute.

The two days will consist of four sessions:

Session I - Getting Started on Your New Farm Business

- Developing real-life expectations for your farm.
- Assessing your property and resources.
- Developing a farm business plan, including setting your family and farm mission, goals and objectives.
- Understanding farm business structures.

Northeast Ohio Agriculture

OHIO STATE UNIVERSITY EXTENSION
Ashtabula, Portage and Trumbull Counties

Session II- You Can't Measure What You Don't Track. Farm Recordkeeping, Budgets and Taxes.

- Recordkeeping for farm businesses.
- Using enterprise budgets to project farm income.
- Developing cost of production projections.
- Introduction to farm taxes.

Session III - Money, Money, Money! Managing your Small Farm's Finances

- Developing a family and farm balance sheet.
- Developing financial statements including cash flow and income statements.
- Managing family and farm income and expenses.

Session I - The Legal Side of Farm Financial Management

- Legal instruments for farm financing.
- Loan options for small farms.
- Farm leases and contracts.
- Overview of risks on the farm.
- Liability insurance needs for small farms.

This two Saturday course will feature both live, in-person lectures, recordings from other state specialist, hands-on activities, take home assignments, and the ability to apply what is taught directly to your new or current farming operation.

Beginner Farmer Tax Credit Program

Created through House Bill 95 and signed into law on April 21, 2022, the Beginner Farmer Tax Credit Program offers two income tax credits beginning in tax year 2023 in following two categories:

Beginning Farmers

Beginning farmers who attend a financial management program will receive a tax credit for the cost of attending an approved farm financial management program. This college is an approved program.

Asset Owners

Individuals/business that sell or rent farmland, livestock, buildings, or equipment to beginning farmers will receive a tax credit of 3.99% for one of the following:
In the case of a sale, the sale price.

In the case of a rental, the gross rental income that the individual or business received during the first three years of the rental agreement.

In the case of a rental through a share-rent agreement, the gross rental income received during the first three years of the share-rent agreement. A share-rent agreement is an arrangement by which, in exchange for the rented assets, the beginning farmer provides the owner of the assets with a specified portion of the farm products produced from the assets.

For more information on the Beginning Farmer Tax Credit Program, including eligibility criteria and how to apply, go to <https://agri.ohio.gov/programs/farmland-preservation-office/Beginning-Farmer-Tax-Credit-Program/Beginning-Farmer-Tax-Credit>

Those who would like to be eligible for this credit must complete some additional work and pay an additional \$200 to receive the certificate. More information on this or the course in general, is available online at <https://go.osu.edu/NEOSFFC> or by contacting Andrew Holden at Holden.155@osu.edu or calling 440-576-9008.

Registration Open: Basics of Grain Marketing Workshop February 8 & 9

By: Wm. Bruce Clevenger, Field Specialist, Farm Management

Source: <https://u.osu.edu/ohioagmanager/2023/11/21/registration-open-basics-of-grain-marketing-workshop-february-8-9/>

Registration is now open for the Basics of Grain Marketing Workshop, February 8 & 9, 2024 at the OSU Extension Union County Office in Marysville, Ohio. This in-person workshop offers education and farm ready strategies on topics such as: basis, market carry, margins, cash markets, forward and futures contracts, hedge to arrive and basis contracts, differed price, hedging, storage, and overviews on options, spreads, and crop insurance. It's "more than a 2-day workshop", featuring pre-workshop virtual lesson on calculating grain cost of production and measure of risk comfort. Workshop content will include workshop content and activities, plus a panel of industry professionals. A post-workshop grain marketing peer group will be offered to strengthen learning into action. The workshop has 35 limited seats.

Expert instructors: Seungki Lee, The Ohio State University, Grant Gardner, University of Kentucky, and Ben Brown, University of Missouri. For more information and registration, visit <https://go.osu.edu/grainmarketing>

This workshop is possible by the support of grower checkoff dollars via the Ohio Soybean Council and Ohio Corn & Wheat. This workshop is led by Ohio State University Extension and the Ohio State University Farm Financial Management & Policy Institute.

Continued Market Retreat

By: Stephen R. Koontz, Department of Agricultural and Resource Economics,
Colorado State University

Source: <https://u.osu.edu/beef/2023/11/15/continued-market-retreat/>

Cattle markets continue the decline from September into November. Much of this movement lower could and should have been anticipated. The underlying supply and demand fundamentals did not support year-long and continuing higher movements in cattle prices. Supplies are tightening and demand has been strong but the movement to record high prices is well in advance of that which can reasonably be supported by fundamentals.

Packer margins have spent much of the year at levels that are unlikely to cover costs – or much of costs – there may have been only a single month with some positive return. Even with strong beef prices, fed cattle were relatively too strong. The cash market has as of yet not followed live cattle futures lower. But the underlying fundamentals make that likely. The boxed beef composite value has held at levels modestly above \$3 per pound. It will also be interesting to watch the beef market react to holiday demands. For example, do ribs display the strength of last year's holiday? Or is there some erosion of demand? Overall beef demand indices show persistent weakness quarter on quarter and year on year from the peak strength in 2020. Some of the beef demand is weakening. Not in a substantive manner but weakening nonetheless. This is not bullish news. The import and export pictures are also not bullish news. Weekly imports – especially of feeder cattle – are strengthening. And weekly exports of beef muscle cuts are decreasing. Again, neither in substantive form but the impact of both on the overall marketplace is clear. An important assessment of market conditions will be revealed in the Cattle on Feed report at the end of this week. But weekly steer and heifer slaughter numbers offer a prelude to the monthly marketings from the report. Slaughter is reasonable but has softened for steers and has drifted lower for heifers for the first time in several years. It is not likely that current marketings have reduced inventories of longer-fed cattle – on feed over 120 and over 150 days. These inventories will likely weigh on the market through the end of the year. And this perspective is confirmed by changes in steer and heifer slaughter weights. Slaughter weights have climbed six of the last eight weeks – in the face of colder weather – but also following the normal seasonal pattern. However, the overall main thing we have not observed this year is tighter supplies due to herd rebuilding. The continued marketing of heifers through fall calf sales indicates herd liquidation continues.

Budgeting tips for winter holiday spending

By: Tracy Turner

Source: <https://cfaes.osu.edu/news/articles/budgeting-tips-for-winter-holiday-spending>

While increased expenses that can occur during the winter holiday season can make it hard for some consumers to avoid overspending, higher costs this year have more consumers looking for ways to stretch their budgets while still enjoying the festive season.

In fact, 61% of shoppers said sales and promotions are more important when buying gifts and other holiday items this year compared with last, according to the [2023 Holiday Shopping Outlook](#) released by the National Retail Federation. And many consumers said they plan to begin holiday spending earlier than previous years, with 39% reporting they began holiday shopping before November, the NRF found.

“A large part of why shopping starts so early is because consumers are spreading out their shopping to cover the costs that come with the holiday season,” the Washington, D.C.-based retail trade organization said in a written statement. “Consumers remain in the driver’s seat, and are resilient despite headwinds of inflation, higher gas prices, stringent credit conditions, and elevated interest rates.”

That’s why it’s so important that as you plan for the holidays, you make sure you have a spending plan and are financially prepared and comfortable with your holiday spending, said Beth Stefura, educator, family and consumer sciences, Ohio State University Extension. OSU Extension is the outreach arm of The Ohio State University College of Food, Agricultural, and Environmental Sciences (CFAES).

“Festive commercials, emails, and text messages may put you in the holiday spirit, but also affect your holiday budget,” Stefura said in a recent blog post on livehealthyosu.com. The website, Live Healthy Live Well, is a free information resource that offers science-based consumer information and insights written by OSU Extension educators and specialists in family and consumer sciences who promote health and wellness.

“The continuous exposure to festive commercials, fantastic bargains, or limited-edition gifts encourages you to spend money,” Stefura said. “Marketing techniques trigger spending, which quickly ruins your holiday budget.”

Some holiday spending triggers can include special prices on gift sets, marked-up prices that are then discounted with holiday coupons, signs that say an item is “back in stock,” or offering “2 for 1” deals, she said.

One way to effectively manage your money this holiday season is to unsubscribe from marketing emails and text messages, and to be aware of holiday ad triggers. Another is

to make a holiday spending list that includes food, baking, decorations, entertainment, travel, holiday cards, charity, and gifts—and then stick to your list, she said.

“Black Friday and Cyber Monday may be spending triggers. Often, we forget we are buying gifts and will purchase items for ourselves,” Stefura said. “Nothing is a bargain if you do not need it, or it was not on the list.”

Here are some other consumer tips to help you formulate a holiday spending plan that avoids financial pitfalls:

- Make savings automatic. Set aside a portion of your paycheck. Start saving now. Transfer to your savings a set amount of money from each paycheck.
- Start with a list of everything you'll be spending money on during the holidays. Include all gifts, foods, drinks, decorations, and charitable giving.
- Set reasonable expectations. Take a look at your monthly budget, decide how much you can really spend on those holiday extras, and plan your budget accordingly.
- To determine your holiday spending plan, review what you spent last year. Then, use that amount as a guide for this year. Remember to include all money spent on gifts, foods, drinks, decorations, and charitable giving.
- Once you've created your spending plan, stick to it.
- After your spending plan is made, prioritize where and how you'll spend. Be sure to account for everything: gifts, decorations, donations, a new piece of clothing, groceries, and baking.
- Prioritize. If you come up short, determine where you can do some trimming. Can you forgo new holiday decorations this year? Can you pledge to avoid spending money on yourself when you're out shopping?
- If your money is tighter this year than usual, think about starting new traditions that don't require you to spend as much money. For example, instead of buying for everyone in your family, you can opt for a family gift exchange that will allow you to buy for one person instead of the whole gang. That way, everyone still gets to be involved in the holiday experience. If you need to, adopt a new tradition that requires no money spent at all, such as watching a holiday movie together or taking a festive holiday walk.
- Don't wait until the last minute. That's one of the best ways to go into debt during the holiday season. Take advantage of preholiday sales and free delivery while online shipping.

Lastly, focus on what's important to you and your family, Stefura said.

“No matter which holidays you celebrate, many feel pressured to make them perfect,” she said. “Social media images of picture-perfect holidays can create unrealistic expectations that are impossible to live up to.”

“Remember, your decorations, your traditions, and your happiness are more important than photos posted on social media sites.”

More consumer tips and helpful information from CFAES experts can be found at livehealthyosu.com and livesmartohio.osu.edu.

USDA selects Ohio State to support new urban agriculture effort

By: Tracy Turner

Source: <https://cfaes.osu.edu/news/articles/usda-selects-ohio-state-support-new-urban-agriculture-effort>

COLUMBUS, Ohio—The U.S. Department of Agriculture Farm Service Agency (USDA FSA) recently selected The Ohio State University College of Food, Agricultural, and Environmental Sciences (CFAES) to support the creation of a new USDA [Urban Service Center](#) designed to further urban agriculture and innovative production in Ohio.

The USDA is opening [17 new Urban Service Centers](#) in 15 states nationwide, including in Ohio. The Cleveland USDA Urban Service Center is a first for Ohio and is supported by Ohio State University Extension, the outreach arm of CFAES. The five-year collaborative partnership will later expand to metropolitan sites across northeast, central, northwest, southwest, and urban Appalachian areas in Ohio.

FSA awarded cooperative agreements to organizations located in the 17 cities where USDA is opening an USDA Urban Service Center or will have an urban county committee, said John Patterson, state executive director for the USDA FSA in Ohio.

“Until now, there has been no vehicle for urban growers to easily access USDA priorities and funding,” Patterson said. “Whether a farm is in a rural area or the middle of a city, the USDA FSA is committed to working with farms of all sizes and in all locations. Urban farming is in every county across Ohio, and agriculture is for everyone.

“We look forward to our partnership with OSU Extension, as they will help us reach more urban farmers and help us provide education and awareness of USDA programs and resources available to urban growers.”

USDA Urban Service Centers offer farmers and producers a place to connect with FSA and Natural Resources Conservation Service staff to discuss their business and conservation goals and learn ways in which the USDA can help their urban operation. The USDA service centers also offer conservation and climate-smart practices, disaster assistance, farm loans, and risk management programs.

OSU Extension's role in supporting the Cleveland USDA Urban Service Center will include conducting outreach and education and providing technical assistance. OSU Extension will also assist to address local priorities in urban, indoor, and other emerging agricultural enterprises, as part of an overall goal to raise awareness and expand equitable access of available USDA programs and resources.

"Urban, indoor, and emerging agricultural enterprises in Ohio's metropolitan areas play a vital role in Ohio's agricultural community," said Cathann A. Kress, Ohio State vice president for agricultural administration and dean of CFAES. "Our college recognizes Ohio's rural-urban interface and collaborates with other organizations, such as the USDA, to advance the innovation and success of agricultural entrepreneurs of all ages."

Support for urban agriculture

FSA has also created 17 urban county committees focused exclusively on urban agriculture, including one in Cleveland. This new urban county committee will help make determinations on programs such as disaster assistance and hiring decisions, and they will listen to appeals and conduct outreach to urban and suburban farms and farmers for FSA.

To help strengthen the USDA Urban Service Centers and urban county committees, the USDA is investing \$40 million through American Rescue Plan funds into partnerships with community-based organizations, of which \$1.5 million will be invested in Ohio. OSU Extension is one of the 17 organizations selected for this effort.

Part of the reason is because OSU Extension's long-standing presence in all of Ohio's 88 counties provides a foundation for advancing existing and emerging urban agricultural opportunities, said Julie Fox, director of OSU Extension strategic initiatives and urban engagement.

"The CFAES urban agriculture team of faculty, staff, and students recognizes significant momentum as they engage with people from the public and private sectors who are advancing urban agriculture in communities across the state," Fox said. "This cooperative project with Ohio's USDA FSA team builds on local, state, and national initiatives, as well as on CFAES investments in additional urban ag expertise."

"Together, we can make Ohio one of the most outstanding examples of people coming together in support of the urban contribution to the state's diverse agricultural community."

Visit farmers.gov/urban for more information on programs and services for urban producers.

Announcing our "Planning for the Future of Your Farm" Fall and Winter Workshops

By Peggy Kirk Hall, Attorney and Director, Agricultural & Resource Law Program

Source: <https://farmoffice.osu.edu/blog/fri-11032023-145pm/announcing-our-planning-future-your-farm-fall-and-winter-workshops>

If you and your family are grappling with the critical issue of how to transition the farm operation and farm assets to the next generation, we can help. Attend one of our **"Planning for the Future of Your Farm"** workshops this fall and winter to learn about the communication and legal strategies that provide solutions for dealing with farm transition needs and decisionmaking. We've scheduled both a webinar version and several in-person options for the workshop, with the first in-person workshops coming up soon--November 29, 2023 in Mt. Orab and December 7 in Celina.

This workshop challenges farm families to actively plan for the future of the farm business. Learn how to have crucial conversations about the future of your farm and gain a better understanding of the strategies and tools that can help you transfer your farm's ownership, management, and assets to the next generation. We encourage parents, children, and grandchildren to attend together to develop a plan for the future of the family and farm.

Teaching faculty for the workshop are David Marrison, OSU Extension Farm Management Field Specialist, and Robert Moore, Attorney with the OSU Agricultural & Resource Law Program. Topics David and Robert will cover in the workshop include:

- Developing goals for estate and transition planning
- Planning for the transition of control
- Planning for the unexpected
- Communication and conflict management during farm transfer
- Federal estate tax challenges
- Tools for transferring assets
- Tools for avoiding probate
- The role of wills and trusts
- Using LLCs
- Strategies for on-farm and off-farm heirs
- Strategies for protecting the farmland
- Developing your team
- Getting your affairs in order
- Selecting an attorney

Webinar version. You and your family members can attend the workshop individually from the comfort of your homes. The four-part webinar series will be February 5, 12, 19, and 26, 2024, from 6:30 to 8:30 p.m. via Zoom.

In-person workshops. Our local Extension Educators are hosting in-person workshops at five regional locations across Ohio:

- November 29, 2023 - Brown County - Mt. Orab
- December 7, 2023 - Mercer County - Celina
- January 19, 2024 - Columbiana County - Lisbon
- January 26, 2024 - Champaign County - Urbana
- February 2, 2024 - Seneca County - Tiffin
- April 4, 2024 - Warren County - Lebanon

Registration is required. Find registration information for all workshops at <https://farmoffice.osu.edu/farm-transition-planning>.

We hope you'll join us to move forward on planning for the future of your farm! For questions about the workshop, please contact David Marrison at marrison.2@osu.edu or 740-722-6073.

Upcoming Extension Programs

The following programs have been scheduled for NE Ohio farmers. Check back each week as more programs are added to the calendar

Northeast Ohio Small Farm Financial College

February 3rd & 10th 2024

Learn more or register at go.osu.edu/NEOSFFC

Private Pesticide/Fertilizer Applicator Training

December 14, 2023 – Online via Zoom

January 18, 2024 – Trumbull County

February 14, 2024 – Geauga County

March 11, 2024 – Ashtabula County

March 28, 2024 – Online via Zoom

Register at Go.osu.edu/NEOPAT

Weeds University

February 21, 2024

More information to come!

Northeast Ohio Agronomy School

March 27, 2024

Registration Opens Feb. 1st

Pruning Classes

March 2nd – Hartford Orchard LLC

March 30th – Sage's Apple Orchard



NORTHEAST OHIO SMALL FARM FINANCIAL COLLEGE

Small and beginning farmers are encouraged to participate in this new in-depth farm management educational program!

This course will offer 10 hours of farm management education that will help start your farm on the path to financial success.

Instructors include OSU Extension Educators Andrew Holden and Lee Beers, and Farm Management Field Specialist in, David Marrison.

This two Saturday course will feature both live, in-person lectures, recordings from other state specialist, hands-on activities, take home assignments, and the ability to apply what is taught directly to your new or current farming operation.

DATE: Saturday, February 3rd and Saturday, February 10th, 2024

TIME: 9:00 AM – 3:00 PM

LOCATION: 4-H Camp Whitewood
7983 S Wiswell Rd, Windsor, OH 44099

COST: \$100 per participant, \$50 per additional family member

Register here: go.osu.edu/NEOSFFC

Call Andrew Holden at 440-576-90089 with any questions!



CFAES

Topics:

Starting Your New Farm Business

Goals and Expectations
Mission Statements
Business Plan
Farm Business Structure

Recordkeeping, Budgets and Taxes

Enterprise Budgets
Projecting Farm Income
Cost of Production
Introduction to Farm Taxes

Managing Your Small Farm's Finances

Balance Sheets
Cash Flow Statements
Financial Statements
Managing Income and Expenses

The Legal Side of Farm Financial Management

Farm Financing
Loan Options for Small Farms
Farm Leases and Contracts
Risks on the Farm
Liability Insurance

Sponsors:

OSU Extension-Ashtabula & Trumbull Counties

OSU Beginner and Small Farms Program

Farm Financial Management and Policy Institute (FFMPI)

Risser Farm Management Fund

Bruns Insurance Services

CFAES

2024 Northeast Ohio Private Pesticide Applicator Re-Certification & Fertilizer Application Re-Certification Sessions

Private Pesticide Applicator Re-certification:

Does your Private Pesticide Applicator's License expire on March 31, 2024? If so, OSU Extension in Northeast Ohio has planned four pesticide re-certification sessions for producers. Each of these sessions will offer 3 credits for pesticide re-certification for CORE and All Categories (1-7). Private Pesticide Applicators are encouraged to choose the session which best fits their schedule.

Cost: \$40/Person

Fertilizer Applicator Re-Certification:

Does your Private or Commercial Fertilizer Applicators Certification expire soon? A one-hour session will be held after the pesticide session for those who need to renew their Fertilizer Application Certification.

Cost: \$10/Person

2024 Re-certification Programs:

- **Online via Zoom, Tuesday, December 14, 2023, 5:00 PM to 9:00 PM**
 - Pesticide starts at 5:00 PM, Fertilizer starts at 8:00 PM
- **Trumbull Co. Extension Office in Cortland, OH - Thurs, January 18, 2024, 5:00 PM – 9:00 PM**
 - Pesticide starts at 5:00 PM, Fertilizer starts at 8:00 PM
 - For more information call: 330-638-6783
- **Geauga Co. Extension Office in Burton, OH - Wed, February 14, 2024, 1:00 PM – 5:00 PM**
 - Pesticide starts a 1:00 PM, Fertilizer starts at 4:00 PM
 - For more information call: 440-834-4656
- **Ashtabula Co. Extension Office in Jefferson, OH – Mon, March 11, 2024, 1:00 PM – 5:00 PM**
 - Pesticide starts at 1:00 PM, Fertilizer starts at 4:00 PM
 - For more information call: 440-576-9008
- **Online via Zoom, Thursday, March 28, 2024, 5:00 PM to 9:00 PM**
 - Pesticide starts at 5:00 PM, Fertilizer starts at 8:00 PM

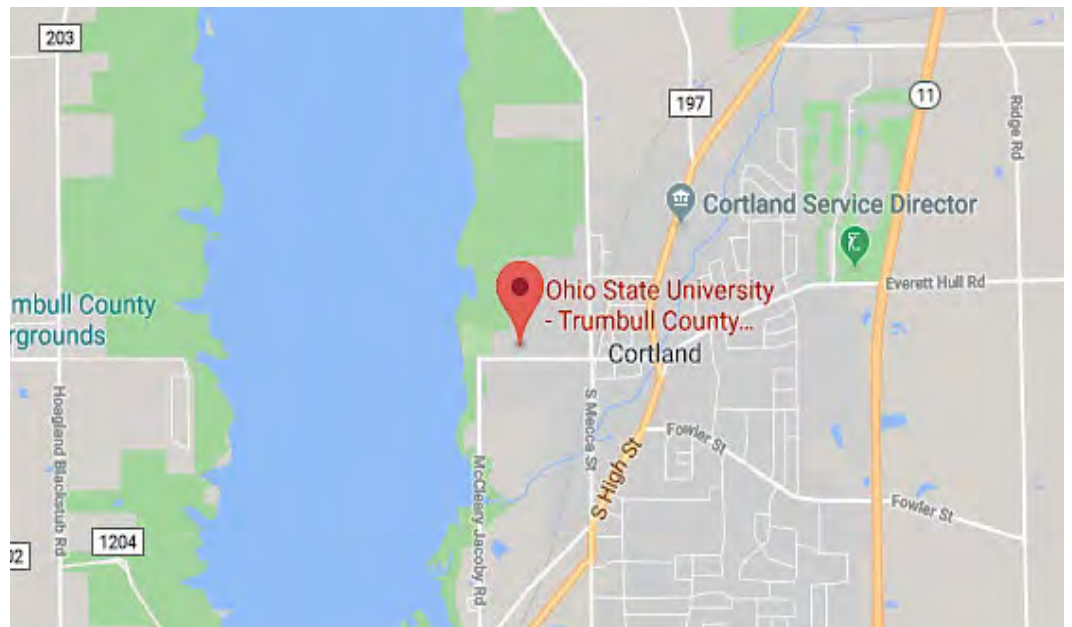


To register, please visit
[Go.osu.edu/NEOPAT](https://go.osu.edu/NEOPAT)



Trumbull County
January 18, 2024

Trumbull County
Extension Office
520 West Main
Street, Cortland,
Ohio 44410 330-
638-6783



Geauga County
February 14, 2024

Geauga County
Extension Office
14269 Claridon-Troy
Road, Burton, Ohio
44021
440-834-4656



Ashtabula County
March 21, 2023

Ashtabula County
Extension Office
39 Wall Street,
Jefferson, OH
44047
440-576-9008



2024 Northeast Ohio Private Pesticide Applicator Re-Certification & Fertilizer Application Re-Certification Sessions

If you are unable to register online, please fill out and mail in this form below to register for one of our 2024 in-person re-certification trainings. The registration fee is \$40/per person for the private pesticide applicator re-certification. The registration fee is \$10/per person for the fertilizer re-certification session. ***Pre-registration is required 7 days prior to the session date.*** An additional late registration fee of \$25 per person will be added for any registration received after the registration deadline listed below.

Name _____ Pesticide Applicator Number _____

Email address _____

Phone Number _____ County _____

Categories Needed for Re-certification _____

Session I will be attending (check one):

____ **Trumbull Co. Extension Office in Cortland, OH**
Thurs, January 18, 2024, 5:00 PM – 9:00 PM

____ **Geauga Co. Extension Office in Burton, OH**
Wed, February 14, 2024, 1:00 PM – 5:00 PM

____ **Ashtabula Co. Extension Office in Jefferson, OH**
Mon, March 11, 2024, 1:00 PM – 5:00 PM

Fee Required (check all the apply):

____ Pesticide Applicator Re-certification (\$40 pre-registration)

____ Fertilizer Applicator Re-certification (\$10 pre-registration)

____ Late Registration Fee (\$25-if applicable)

Total Fee Due \$ _____

Online registration is preferred

To register and pay online please
visit www.Go.osu.edu/NEOPAT

Please make check payable to OSU Extension and mail to:
Ashtabula County OSU Extension, 39 Wall Street, Jefferson, Ohio 44047

For more information call Andrew Holden at 440-576-9008 or Holden.155@osu.edu



Join Us On:
November 17

7:30 to 8:00 a.m.
via Zoom



**THE OHIO STATE
UNIVERSITY**

COLLEGE OF FOOD, AGRICULTURAL,
AND ENVIRONMENTAL SCIENCES

OSU Extension presents:

Coffee and Grain Marketing with Dr. Seungki Lee

Grab a cup of coffee and join OSU Extension's conversation with Dr. Seungki Lee as he examines the **World Agricultural Supply and Demand Estimates (WASDE)** crop reports each quarter in 2023. Learn more about the factors impacting the corn, soybean, and wheat markets. Producers are encouraged to bring their questions to this early morning conversation.



**OHIO SOYBEAN
COUNCIL** ✓

There is no fee to attend any of these webinar sessions.
Pre-register at: go.osu.edu/coffeewithDrLee

EVENT SPONSORS: OSU Extension, Ohio Soybean Council, Farm Financial Management & Policy Institute (FFMPI), and the Department of Agricultural, Environmental and Development Economics (AEDE)

GET PAID UP TO \$1,000 PER ACRE TO IMPROVE YOUR FARM HEALTH

Accelerating Appalachia has launched its USDA Climate Smart Commodities grant-funded Building Soil, Building Equity Initiative. This innovative program aims to build soil health and expand conservation farming across Central/Southern Appalachia and the rural Southeast.

Through our Farmer Fund, we will be able to incentivize over 400 producers with direct incentives up to \$1,000/acre for adoption of up to 12 farming and forestry practices. The funding provides \$12 million in cash incentives and \$6 million in training and marketing services.

If you farm in Kentucky, North Carolina, Tennessee, South Carolina, West Virginia, Virginia, Southern Ohio, or Northern Georgia, you may be eligible. **Producers are encouraged to apply by December 1, 2023.** Check your eligibility and start your application today!

Contact Us:

859-279-2075

hello@acceleratingappalachia.org



APPLY NOW

Planning for the Future of Your Farm Workshops



Join OSU Extension to learn how to transition your farm to the next generation at one of our **“Planning for the Future of Your Farm”** workshops. These workshops are designed to jump-start your family’s discussion on farm succession and estate planning. Both on-line and in-person workshops are available.

Choose the Location/Format Which Best Fits You

Zoom Webinar Workshop (6:30 – 8:00 p.m.)

February 5, 12, 19, and 26

In-Person Workshop Locations (9:00 to 4:00 p.m.)

Southern State Community College - Mt. Orab Campus:

November 29, 2023 (Brown County)

Celina, Ohio: December 7, 2023 (Mercer County)

Lisbon, Ohio: January 19, 2024 (Columbiana County)

Urbana, Ohio: January 26, 2024 (Champaign County)

Tiffin, Ohio: February 2, 2024 (Seneca County)

Instructors: David Marrison, OSU Extension Farm Management Field Specialist and Robert Moore, Attorney with the OSU Agricultural & Resource Law Program

More Information at: go.osu.edu/farmsuccession

farmoffice.osu.edu

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AND ENVIRONMENTAL SCIENCES

SCAN ME



farmoffice.osu.edu