CFAES

NORTHEAST OHIO AGRI-CULTURE NEWSLETTER

Your Weekly Agriculture Update for Ashtabula and Trumbull Counties

October 10, 2023



In This Issue:

- Ø Ohio Contemplating Temporary CAUV Changes
- Ø The Ag Law Harvest
- Ø Is Al Ready to Draft Your Farm Lease?
- Ø Deadline Approaching for Ag Lender Seminars Offered in October
- Ø Northeast Ohio Small Farm Financial College Registration Now Open!
- Ø Upcoming Extension Programs

Hello Northeast Ohio Counties!

Harvest was temporarily halted in NE Ohio over the weekend where we saw up to 2 inches of rain and 30 degree decrease in temperatures. Prior to the rain, it was hard to not see a combine harvesting beans as you drove around the county! Early reports shared good moisture on beans and varying yields depending on disease pressure and planting dates. Hopefully, there will be opportunity for more to be harvested this week between rains.

There is still time to sign up for the Northeast Ohio Small Farm Financial College at https://go.osu.edu/NEOSFFC

Have a great week!

Lee Beers Trumbull County Extension Educator Andrew Holden
Ashtabula County
Extension Educator

Ohio Contemplating Temporary CAUV Changes

By: Jeffrey K. Lewis, Esq.,

Source: https://farmoffice.osu.edu/blog/fri-10062023-1000am/ohio-contemplating-temporary-cauv-changes

Two separate, but very similar, pieces of legislation are working their way through the Ohio Legislature and could end up affecting your farmland's current agricultural use value ("CAUV"). <u>House Bill 187 ("HB 187")</u> and <u>Senate Bill 153 ("SB 153")</u> both seek to adjust how property values are assessed in Ohio and some of those proposed changes specifically affect CAUV.

Both proposed bills aim to make temporary adjustments to CAUV for farmland. These changes will impact farmland that undergo reappraisal or triennial updates in 2023, 2024, or 2025. The adjustment does not alter the CAUV formula itself but rather calculates a farm's CAUV at its next reappraisal or update as the average between the CAUV for that year and the CAUV it would have if it were in a county that had reappraisals or updates in the two previous years.

The Ohio Legislature has provided the following example: "[C]onsider a farm located in a county that undergoes a reappraisal in 2023. If the formula were applied for that year, the farm's CAUV would be \$200 per acre. However, if the farm had been reappraised in 2022, its value would have been \$190 per acre, and if it had been reappraised in 2021, its value would have been \$180 per acre. Under the bill, the farm's reappraisal value will be \$190 per acre (the average of \$180, \$190, and \$200)."

Again, these proposals for CAUV adjustments are only temporary, and the current valuation rules will be reinstated starting in 2026. For example, if the farm mentioned above undergoes a triennial update in 2026, its value will be determined without averaging, following the currently existing rules. Furthermore, if the 2023 CAUV tables, which prescribe the per-acre value of each soil type, have already been published before the proposed legislation takes effect, the Ohio Department of Taxation must update these tables within 15 days after the bill becomes effective to reflect the changes introduced by the Legislature.

As of the morning of October 5, 2023, HB 187 has gone through committee and is ready to be voted on by the House. The Ohio Senate had its third hearing on SB 153 on October 3, 2023, but has yet to report the bill to the floor for a vote. Some County Auditors have come out in "indirect opposition" to both bills, arguing that the proposed legislation would create a logistical nightmare for tax billing purposes. Lastly, there are some differences between the two pieces of legislation - unrelated to CAUV - that would have to be worked out between the House and Senate before

Northeast Ohio Agriculture

we have a final bill that could take effect. We will continue to monitor the situation and keep you up to date on any changes.

The Ag Law Harvest

By: Jeffrey K. Lewis, Esq., Program Coordinator, OSU Income Tax Schools & ANR Source: https://farmoffice.osu.edu/blog/mon-10022023-844am/ag-law-harvest

Happy Fall Y'all! We are back with another monthly edition of The Ag Law Harvest. This month's edition brings you an Ohio Supreme Court case that clarifies a party's obligations under express indemnification provisions in a contract, an Ohio woman's fight against a local zoning ordinance that sought to remove her pet ducks, and agricultural labor updates.

Common Law Notice Requirements May No Longer Exist Under Express Indemnification.

The Ohio Supreme Court recently made a <u>significant decision</u> regarding indemnification clauses in contracts. Indemnification is the right of one party to be fully reimbursed for payments they made on behalf of another party who should have made those payments. There are two types of indemnity: express and implied. Express indemnity is when a written contract explicitly states that one party will reimburse the other under certain circumstances. Implied indemnity is a common law principle where each party is responsible for their own wrongdoing, and the wrongdoer should reimburse the injured party.

In this case, Discovery Oil and Gas contracted with Wildcat Drilling, which included an express indemnification provision. Wildcat was supposed to indemnify Discovery for any fines related to pollution or contamination from drilling. When Wildcat violated Ohio law by using brine improperly, Discovery settled with the Ohio Department of Natural Resources for \$50,000 without notifying Wildcat and requested reimbursement. Wildcat refused, arguing that Discovery didn't follow Ohio common law, which requires notice before settling a claim.

The Ohio Supreme Court sided with Discovery, stating that the express clause in the contract indicated the parties' intent to deviate from common law principles. The court clarified that notice requirements for indemnification are determined by the contract terms. Depending on the contract, parties may not need to provide notice before settling a claim and seeking reimbursement. This ruling emphasizes the importance of contract language in determining indemnification obligations.

Medina County Woman Has All Her Ducks in a Row.

A Medina County woman is able to keep her pet ducks after a battle with the Village of Seville and an interpretation of its zoning ordinances. Ms. Carlson, the owner of the ducks at issue, fought to keep her pet ducks after being ordered to remove them from

Northeast Ohio Agriculture

her property by Wadsworth Municipal Court. Ms. Carlson appealed the municipal court's ruling, arguing that Seville's zoning ordinance against "poultry and livestock" is unconstitutionally vague. The appellate court agreed with Ms. Carlson. The appellate court found that Seville's ordinance against poultry focused on hens, roosters, coop hygiene, and the sale of poultry byproducts such as meat and eggs. The court held that an ordinary person would not be able to understand that keeping other birds, such as ducks, as companion animals would violate Seville's ordinances. Therefore, Ms. Carlson could not be found to have committed an unclassified misdemeanor by owning pet ducks. However, had Ms. Carlson been keeping the ducks and selling their byproducts such as duck eggs and meat, there might have been a different outcome.

Farm Labor Stabilization and Protection Pilot Program.

The U.S. Department of Agriculture ("USDA") has <u>announced the opening of the Farm Labor Stabilization and Protection Pilot Program ("FLSP")</u>. The FLSP will award up to \$65 million in grant funding to provide support for agricultural employers to implement new hearty labor standards/procedures and update existing workplace infrastructure to help promote a healthy and safe work environment. The USDA states that the purpose of the FLSP program is "to improve food and agricultural supply chain resiliency by addressing challenges agricultural employers face with labor shortages and instability."

The FLSP has three goals: (1) drive U.S. economic recovery and safeguard domestic food supply by addressing current labor shortages in agriculture; (2) reduce irregular migration from Northern Central America through the expansion of regular pathways; (3) improve working conditions for all farmworkers. Qualified applicants can receive grants ranging from \$25,000 - \$2,000,000. The application window closes on November 28, 2023. For more information, view the USDA's fact sheet on the FLSP.

Department of Labor Publishes Proposed Rule to Amend H-2A Regulations.

The U.S. Department of Labor ("DOL") Employment and Training Administration ("ETA") has <u>published a proposed rule titled "Improving Protections for Workers in Temporary Agricultural Employment in the United States.</u>" The proposed rule seeks to amend several H-2A program regulations by:

- Adding new protections for worker self-advocacy.
- · Clarifying when a termination is "for cause."
- Making foreign labor recruitment more transparent.
- Making wages more predictable.
- · Improving workers' access to safe transportation.
- Enhancing enforcement to improve program integrity.

Read more about the proposed rule by visiting the <u>DOL's news release</u>. The comment period on the proposed rule ends November 14, 2023.

Northeast Ohio Agriculture

Department of Homeland Security Publishes Proposed Rule Amending H-2 Program.

The U.S. Department of Homeland Security ("DHS") has <u>published a proposed rule</u> titled "Modernizing the H-2 Program Requirements, Oversight, and Worker <u>Protections."</u> The DHS <u>announced</u> its intent to strengthen protections for temporary workers through the H-2A and H-2B worker programs by providing greater flexibility and protections for participating workers, and improving the programs' efficiency. The proposed rule would:

- Provide whistleblower protection to H-2A and H-2B workers who report their employers for program violations.
- Extend grace periods for workers seeking new employment, preparing for departure from the United States, or seeking a change of immigration status.
- Establish permanent H-2 portability, allowing employers to hire H-2 workers who are already lawfully in the United States while the employer's H-2 petition for the worker is pending.

The comment period for the proposed rule ends on November 20, 2023.

Is AI Ready to Draft Your Farm Lease?

By: Robert Moore

Source: https://farmoffice.osu.edu/blog/tue-10102023-835am/ai-ready-draft-your-farm-lease

In the previous post "Artificial Intelligence – What Is it and How to Use It" (May 31, 2023), I briefly discussed AI, how it works and some of its potential uses. There is no doubt that AI will have profound effects on each of us and our society in general. In this post, I am going to examine how AI works for a specific task related to agricultural law and measure its performance.

Surveys by Ohio State University indicate around 50% of farmland in Ohio is leased. Therefore, farm leases are an important legal document for many Ohio farmers. While some farm leases are still only verbal, many tenants and landowners recognize the benefits of a written lease and have at least a basic written lease in place. Some leases are written by the tenant or landlord while other leases are written by attorneys. The issue addressed in this article is: is AI ready to draft your farm lease?

The Process

To address the above question, ChatGPT and Google Bard, two of the more prominent AI interfaces, were each tasked with the following: "draft a cash farm lease". This command was broad and vague but would likely reflect what a tenant or landowner might request. This exercise was performed on May 30, 2023 and each AI tool provided a cash farm lease. The exercise was again performed on October 4, 2023 to assess if AI's capabilities changed over time.

Northeast Ohio Agriculture

To measure the effectiveness of AI, the drafted leases were compared to the recommended lease terms provided in OSU Extension's bulletin "What's In your Farm Lease? A Checklist of Farm Lease Provisions". This bulletin was written by Peggy Hall and provides 26 key terms that should be included in most farm leases. Each draft lease was scored based on the number of terms that were included.

The Results

The following is the score for each draft, with the score reflecting the number of recommended terms from the lease bulletin that were included in the lease drafts:

ChatGPT, May 2023	8
Google Bard, May 2023	10
Chat GPT, October 2023	9
Google Bard, October 2023	7

As the scores show, neither ChatGPT nor Google Bard included even one-half of the recommended terms and the best was 10 out of 26 or 38%. Two important items of note. First, no drafts included terms to prevent the tenant from assigning the lease to someone else – an extremely important provision to include in farm leases. Second, no drafts addressed landowner or tenant signatures needing notarized.¹

I would describe these drafts as "bare minimum" leases. They are probably better than having no lease at all, but they could be much better and do not include several key terms. Also, there was no significant improvement of performance over time. In fact, the Google Bard score was lower in the later draft. Asking ChatGPT or Google Bard to "draft a farm cash lease" is not going to provide a satisfactory lease.

Providing Input to AI to Improve Output

As I discussed in my prior AI post, one of the benefits of AI is the ability to chat with it. That is, you can provide feedback to the AI to assist it in providing a better outcome. So, that's what I did. After reviewing the first two rounds of lease drafts, I asked ChatGPT and Google Bard to draft a third cash farm lease and to specifically include the 26 recommended terms from the lease bulletin. The resulting leases were better and scored as follows:

ChatGPT	16
Google Bard	20

As you can see, the scores increased significantly. So, the feedback provided to AI was integrated into the resulting drafts and made the leases better. This is one of the major advancements of AI. It allows someone like me that has little computer proficiency to provide untrained input that causes a significantly better result.

Northeast Ohio Agriculture

While the scores did increase, there were still some major issues with the drafts. I was probably generous in the scoring and gave credit if an issue was addressed, even if somewhat incomplete. For example, in its first two drafts, ChatGPT did not include a term addressing who receives FSA payments, the tenant or landowner. ChatGPT did address this issue after being prompted but stated that the landowner would receive all FSA payments. According to FSA rules, the tenant must receive at least some of the program payments and it is customary for the tenant to receive all FSA payments. So, while ChatGPT included a term about FSA payments, the included term was not completely accurate or correct.

Google Bard also had similar issues. In its first two drafts, it did not address what happens in the event of eminent domain takes a portion of the leased property. A typical lease term would say that the tenant is compensated for any crop damage caused by eminent domain and the landowner would keep the acquisition proceeds. Google Bard included a provision about eminent domain but stated the tenant would receive all eminent domain proceeds. Allowing the tenant to keep eminent domain proceeds would be very unusual and not something a landowner should agree to.

I would assess these leases as "better but still not good". These drafts did include more of the recommended terms but included many of them in an insufficient or incomplete manner. The third round of leases did show that AI can learn and improve with feedback but also that it has a long way to go. The craft and nuance of drafting legal documents still seems to belong to the domain of people.

Conclusion

There are some well-known people, such as Elon Musk, who claim that we should have serious concerns about AI eventually taking over the world. Their concerns may be valid, but as of now I don't believe AI is going to take over farm lease drafting anytime soon. An experienced attorney can do a much better job of drafting a farm lease than today's AI. For a tenant or landowner who are unwilling to hire an attorney or may not have the resources to pay an attorney, a farm lease drafted by AI may be better than nothing but that's about it. The best source of legal services remains to be attorneys and likely will be for the foreseeable future. AI is not ready to replace your attorney – yet.

Deadline Approaching for Ag Lender Seminars Offered in October

By: Wm. Bruce Clevenger, Frank Becker, Shelby Tedrow, Grant Davis, and Ken Ford Source: https://u.osu.edu/ohioagmanager/2023/10/03/deadline-approaching-for-aglender-seminars-offered-in-october/

Ag lenders are keeping farm businesses moving forward. Agriculture is a capital intense industry. Land, buildings, livestock, and equipment are the largest assets on the balance sheet. Additionally, the cash flow needs of seed, chemicals, fertilizers, feed, and supplies are cumulative to the number of dollars needed to operate the business.

Ohio State University Extension has scheduled four seminars in Ohio for Agricultural Lenders. The dates are Tuesday, October 17th in Ottawa, Ohio; Wednesday, October 18th in Wooster, Ohio; Thursday, October 19th in both Washington Court House, OH, and Urbana, OH. Registration deadlines are October 10, 11 and 12, for Ottawa, Wooster, and Washington Court House/Urbana, respectively.

These seminars are excellent professional development opportunities for Lenders, Farm Service Agency personnel, county Extension Educators and others to learn about critical agricultural topics facing the industry across the state and nation such as farm policy, risk management, market outlook, and business analysis. Featured topic and speaker at all locations in 2023:

Farm Bill 2023 Update: Direct from Washington D.C. by: John Newton, Ph.D., Chief Economist to Senator John Boozman, Ranking Member of the U.S. Senate Committee on Agriculture, Nutrition & Forestry. Newton: Ohio State University Graduate: Ph.D 2013, M.S. 2012, B.S. 2010.

2023 Topics and Speakers by Location Ottawa, OH – October 17, 2023

- Economics of Farm Drainage: Calculating a Payback Period & Lease Terms When Installing Drainage Improvements. – Wm. Bruce Clevenger, OSU Extension Field Specialist, Farm Management
- Farm Bill 2023 Update: Direct from Washington D.C. John Newton, Ph.D., Chief Economist to Senator John Boozman
- Farm Insurance Policy: "I think I'm covered if that happens" Robert Moore, J.D., OSU Extension Attorney, OSU Ag & Natural Resources Law Program
- USDA Farm Service Agency Loan Program Update Kurt Leber, Northwest Ohio FSA, District Director – Farm Loan and Farm Program

Northeast Ohio Agriculture

Northeast Ohio Small Farm Financial College Registration Now Open!

By: Andrew Holden

Source: https://go.osu.edu/NEOSFFC

Episode 31 of Battle for the Belt is now

available: https://www.youtube.com/watch?v=xof8N3qrSrM

In episode 31, we talk to Agronomic Systems Field Specialist, Greg LaBarge, about corn harvest and storage considerations.

Corn Storage Considerations

When deciding to harvest high-moisture corn and dry on the farm or at the elevator or leave in the field to dry, there are factors to consider.

A three-year study at three locations in Ohio conducted by Peter Thomison evaluated the effect of delayed harvest on four different corn hybrids with four different populations (24,000, 30,000,



36,000, and 42,000 plants/acre). Corn was harvested in early to mid-October, November, and December.

There were yield losses with delayed harvests, a 2% yield loss between early to mid-October and early to mid-November harvest dates. The December harvest date incurred a yield loss of 11% compared to the November harvest date. Averaged across all locations and years, there was a 13% average yield loss.

Overall, grain moisture showed a decrease between October and November at an average of 6%. However, after November grain moisture only decreased by 0.5%. There were hybrid differences in moisture at the October harvest dates but the differences after October were small.

High populations tended to increase yield with timely harvest in October but in later harvest dates, yields began to decline with populations that are higher than 30,000 plants per acre.

Hybrids that have weaker stalks when harvested in November and December had increased stalk rot, lodging, and yield loss, but when harvested on time, these issues

Northeast Ohio Agriculture

were not present. However, stalk rot had the most incidence between October and November, while lodging began after the November harvests.

Delay in harvest did not affect grain quality in oil, protein, starch, and kernel breakage. There is a tool available with the University of Wisconsin to evaluate your field loss risk

versus your cost day of harvest. To get the tool click here, look for "Harvest Field Loss Calculator".

For this field season, we did have drought conditions that can decrease stalk quality. Reducing stalk strength increases the risk of lodging, so before harvest, it is beneficial to do the pinch test on the stalk to evaluate stalk strength or push the stalk to a 30-degree angle. If 10 to 15% of the stalks lodge, then that field should be higher on the harvest priority list. Take into consideration if the ear is upright or down and the amount of disease on the ear. Fields with higher rates of disease like Diplodia Ear Rot (Figure 2) should be harvested sooner to avoid more disease development and storability concerns.



Figure 2. Diplodia Ear Rot at the Wooster Location.

Battle For the Belt Location Updates

This week, we completed disease ratings in corn at the **Wooster** location. Planting date five reached R5 and had a low incidence of Tar Spot throughout. The rest of the planting dates in corn have reached R6 and are drying down for harvest. The soybeans are all at R7 except for planting date five. Planting date three has been senescing faster than planting dates one and two.

We began to hand harvest 3 feet of row of soybeans to count branches and measure plant height in soybeans at the **Western** location. We collected soybeans out of planting dates one, two, and three, all at R8. The corn is all at R6 stage, drying down in the field. At the **Northwest** location soybeans were at the end of R7 in planting dates one, two, and three (Figure 3). Planting date four just entered R7 and planting date five is at R6. All of the corn is completely at R6, drying down as well.



Figure 3. Planting date one soybeans at the Northwest Research Station.

Location	Precipitation (Inches) (Oct. 2- Oct. 8)	2-inch soil temperature (Oct. 2- Oct. 8)	Air Temperature (Oct. 2- Oct. 8)	Planting date	GDDs (Cumulative)	Corn Growth Stage	Soybear Growth Stage
				April 14 th	2395	R6	R7
Wooster,		Max: 70°F	Max: 85°F	April 27 th	2332	R6	R7
Wayne	0.5	Mean: 66°F	Mean: 63°F	May 11 th	2279	R6	R7
County		Minimum: 60°F	Minimum: 40°F	May 30 th	2085	R6	R6
				June 21st	1779	R5	R6
Western, Clark County				April 13 th	2999	R6	R8
		Max: 76°F	Max: 88°F	April 27th	2913	R6	R8
	0.13	Mean: 65°F	Mean: 62°F	May 11th	2829	R6	R8
		Minimum: 54°F	Minimum: 35°F	May 25th	2634	R6	R7
				June 8th	2374	R6	R7
				April 12 th	2880	R6	R7
Northwest,		Max: 82°F	Max: 88°F	April 26 th	2786	R6	R7
Wood	0.61	Mean: 64°F	Mean: 63°F	May 11 th	2715	R6	R7
County		Minimum: 48°F	Minimum: 40°F	May 25 th	2550	R6	R7
				June 8 th	2304	R6	R6

Table 1. Planting dates one, two, three, four, and five in the trial at all three locations with day of planting, precipitation, soil, air temperature averages, and Growing Degree Days (GDDS). Information from CFAES Weather System, https://weather.cfaes.osu.edu/.

Keep following the 'Battle for the Belt' this growing season to learn more and get further updates! You can find the full video playlist of Battle for the Belt on the Ohio State Agronomy YouTube channel.

Northeast Ohio Small Farm Financial College Registration Now Open!

By: Andrew Holden

Source: https://go.osu.edu/NEOSFFC

Small and beginning farmers in NE Ohio are encouraged to participate in the new indepth farm management educational program! The college will consist of two Saturday courses to be held on the Saturday of October 28 and the Saturday of November 4, 2023. Both days will run from 9:00 AM – 3:00 PM with lunch included. Both days will be Northeast Ohio Agriculture

OHIO STATE UNIVERSITY EXTENSION Ashtabula, Portage and Trumbull Counties

held at 4-H Camp Whitewood at 7983 S Wiswell Rd, Windsor, OH 44099. The cost for the college is \$100 per participant, with the option to bring an additional family/farm member for \$50. This program also qualifies attendees for the Ohio Department of Agriculture's Beginning Farmer Tax Credit Program. Those interested in receiving this credit would be subject to additional requirements and fees (More information is available later in this release and online). Those interested in participating in this college or those seeking more information are encouraged to check out our website at: https://go.osu.edu/NEOSFFC

This course will offer 10 hours of farm management education that will help start your farm on the path to financial success. The college is designed to help landowners examine potential ways to increase profits on their small acreage properties. The program is open to all new or aspiring farmers, new rural landowners, small farmers, and farm families looking for new ideas.

During this college, participants will be challenged to develop realistic expectations for their new farm business. They will receive information on getting started, identifying the strengths and weaknesses of their property, and developing a farm business plan. Information on farm finances, insurance, liability, labor and marketing will be covered during the college.

Instructors include OSU Extension Educators Andrew Holden from Ashtabula County and Lee Beers from Trumbull County, and David Marrison, Professor and Field Specialist in Farm Management, Interim Director for the Farm Financial Management & Policy Institute.

The two days will consist of four sessions:

Session I - Getting Started on Your New Farm Business

- Developing real-life expectations for your farm.
- Assessing your property and resources.
- Developing a farm business plan, including setting your family and farm mission, goals and objectives.
- Understanding farm business structures.

Session II- You Can't Measure What You Don't Track. Farm Recordkeeping, Budgets and Taxes.

- Recordkeeping for farm businesses.
- Using enterprise budgets to project farm income.
- · Developing cost of production projections.
- Introduction to farm taxes.

Session III - Money, Money, Money! Managing your Small Farm's Finances

· Developing a family and farm balance sheet.

Northeast Ohio Agriculture

- Developing financial statements including cash flow and income statements.
- · Managing family and farm income and expenses.

Session I - The Legal Side of Farm Financial Management

- Legal instruments for farm financing.
- Loan options for small farms.
- Farm leases and contracts.
- Overview of risks on the farm.
- · Liability insurance needs for small farms.

This two Saturday course will feature both live, in-person lectures, recordings from other state specialist, hands-on activities, take home assignments, and the ability to apply what is taught directly to your new or current farming operation.

Beginner Farmer Tax Credit Program

Created through House Bill 95 and signed into law on April 21, 2022, the Beginner Farmer Tax Credit Program offers two income tax credits beginning in tax year 2023 in following two categories:

Beginning Farmers

Beginning farmers who attend a financial management program will receive a tax credit for the cost of attending an approved farm financial management program. This college is an approved program.

Asset Owners

Individuals/business that sell or rent farmland, livestock, buildings, or equipment to beginning farmers will receive a tax credit of 3.99% for one of the following:

In the case of a sale, the sale price.

In the case of a rental, the gross rental income that the individual or business received during the first three years of the rental agreement.

In the case of a rental through a share-rent agreement, the gross rental income received during the first three years of the share-rent agreement. A share-rent agreement is an arrangement by which, in exchange for the rented assets, the beginning farmer provides the owner of the assets with a specified portion of the farm products produced from the assets.

For more information on the Beginning Farmer Tax Credit Program, including eligibility criteria and how to apply, go to https://agri.ohio.gov/programs/farmland-preservation-office/Beginning-Farmer-Tax-Credit-Program/Beginning-Farmer-Tax-Credit

Northeast Ohio Agriculture

Those who would like to be eligible for this credit must complete some additional work and pay an additional \$200 to receive the certificate. More information on this or the course in general, is available online at https://go.osu.edu/NEOSFFC or by contacting Andrew Holden at Holden.155@osu.edu or calling 440-576-9008.

Upcoming Extension Programs

The following programs have been scheduled for NE Ohio farmers. Check back each week as more programs are added to the calendar

2023 Beef Twilight Tour

October 12th - RSVP by calling 440-576-9008 or online at www.go.osu.edu/23btt

BQA training – Bloomfield

October 25th - RSVP contact Andrew at 440-576-9008 or at Holden.155@osu.edu.

Northeast Ohio Small Farm Financial College

October 28th and November 4th - Learn more or register at https://go.osu.edu/NEOSFFC

Ashtabula County Beef Banquet

November 4, 2023 For tickets contact Andrew

Private Pesticide/Fertilizer Applicator Training

January 19, 2022 – Trumbull County February 2, 2022 – Geauga County March 1, 2022 – Portage County March 28, 2022 – Ashtabula County

Weeds University

February 21, 2024
More information to come!

Northeast Ohio Agronomy School

March 27, 2024
More information to come!

Pruning Classes

March 2nd – Hartford March 30th – Sages

Northeast Ohio Agriculture



2023 Beef Twilight Tour Thursday, October 12th, 6:30 P.M.

The **Ashtabula County Cattlemen's Association** and the Ohio State University Extension invite you to join us for the 2023 Beef Twilight Tour on October 12th, in Geneva, Ohio at Na*Kyrsie Meats.

Na*Kyrsie Meats is a USDA-inspected butcher shop in Geneva, Ohio. They sell grass-fed and free-range meats from local farmers, artisan-style charcuterie, and salumi.

The tour will showcase their facility, the history of their operation, and what is in store for the future.

All beef producers and industry individuals are invited to attend. Do not miss this opportunity to visit this outstanding local butcher shop. We hope to see you there!

A Free Beef Hamburger and Hotdog Meal will be served at the conclusion of the program, compliments of <u>Ashtabula County Cattlemen's Association</u>.

Thank you to the Na*Kyrsie for hosting this event!

DATE: October 12th, 2023 TIME: 6:30 PM to 8:30 PM COST: <u>Free</u>

LOCATION: Na*Kyrsie Meats - 100 Austin Rd, Geneva, OH 44041

RSVP: Please RSVP by calling 440-576-9008 or online at go.osu.edu/23btt

MORE INFO: Call Andrew Holden at 440-576-9008 or Email Holden.155@osu.edu.





CFAES

Wednesday

October

25

6:00 PM - 7:30 PM

Bloomfield Livestock Auction North Bloomfield, OH

BEEF QUALITY ASSURANCE (BQA)

This program offer the opportunity to earn your certification or renew you expiring one. The certification cycle is 3 years.

Andrew Holden and Noelle Barnes will cover a multitude of topics, including carcass quality, injection protocol, and animal handling, that will provide your BQA certification and ultimately impact your success at marketing.





Call 440-576-9008 to RSVP

Please arrive at least 10 minutes prior to 6:00 PM

College of Food, Agricultural, and Environmental Sciences

COLLEGE OF FOOD, AGRICULTURAL, AND ENVIRONMENTAL SCIENCES



NORTHEAST OHIO SMALL FARM FINANCIAL COLLEGE

Small and beginning farmers are encouraged to participate in this new in-depth farm management educational program!

This course will offer 10 hours of farm management education that will help start your farm on the path to financial success.

Instructors include OSU Extension Educators Andrew Holden and Lee Beers, and Farm Management Field Specialist in, David Marrison.

This two Saturday course will feature both live, in-person lectures, recordings from other state specialist, hands-on activities, take home assignments, and the ability to apply what is taught directly to your new or current farming operation.

DATE: Saturday, October 28 and Saturday, November 4, 2023

TIME: 9:00 AM – 3:00 PM

LOCATION: 4-H Camp Whitewood

7983 S Wiswell Rd, Windsor, OH 44099

COST: \$100 per participant, \$50 per additional family member

Register here: **go.osu.edu/NEOSFFC**Call Andrew Holden at 440-576-90089 with any questions!







CFAES

Topics:

Starting Your New Farm Business

Goals and Expectations
Mission Statements
Business Plan
Farm Business Structure

Recordkeeping, Budgets and Taxes

Enterprise Budgets
Projecting Farm Income
Cost of Production
Introduction to Farm Taxes

Managing Your Small Farm's Finances

Balance Sheets
Cash Flow Statements
Financial Statements
Managing Income and
Expenses

The Legal Side of Farm Financial Management

Farm Financing
Loan Options for Small Farms
Farm Leases and Contracts
Risks on the Farm
Liability Insurance

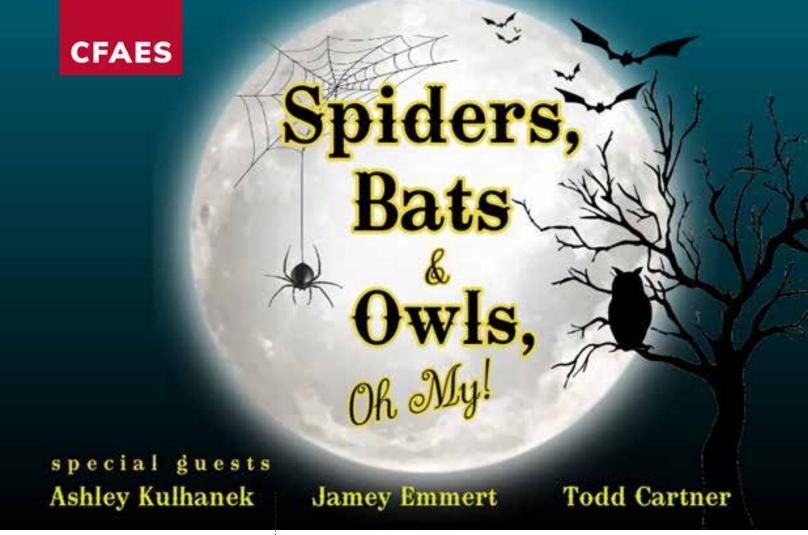
Sponsors:

OSU Extension-Ashtabula & Trumbull Counties

OSU Beginner and Small Farms
Program

Farm Financial Management and Policy Institute (FFMPI)

Risser Farm Management Fund
Bruns Insurance Services



DATE:

October 17, 2023

TIME:

6:00 p.m.-9:00 p.m.

LOCATION:

Morgan Operation Center 8505 Nicodemus Road Ravenna, Ohio \$15 Registration Required Send checks to:

Portage County OSU Extension 705 Oakwood Street, Suite 103 Ravenna, Ohio 44266

Online: \$18 Scan the code!

Registration ends October 13th



PORTAGE COUNTY PRESENTS

Wildlife Workshop

Curious about the creatures that go bump in the night? Hear from our local experts and help dismiss the myths and fears of these amazing creatures. Our special guests will lead us in learning about the life cycle ecology and conservation for Ohio spiders, bats, and owls.

Join us for an exciting night of exploring the creatures of the night concluding with owl calls!

- § Delicious, spooky treats
- § Owl mounts Hands-on activities
- § Give aways

Indoor/outdoor please dress accordingly. Parking onsite Moderately short walking distance

Ohio Certified Volunteer Naturalist: 3 Educational hours

Open to anyone!







COLLEGE OF FOOD, AGRICULTURAL, AND ENVIRONMENTAL SCIENCES



OHIO STATE UNIVERSITY EXTENSION PRESENTS

Ag Lender Seminars

Professional Development for Professional Lenders. Seminars are designed to share current information with lenders and enhance the working relationship between OSU Extension and Ag Lenders.

2023 Featured Speaker at all locations...

Farm Bill 2023 Update: Direct from Washington D.C. by: John Newton, Ph.D., Chief Economist to Senator John Boozman, Ranking Member of the U.S. Senate Committee on Agriculture, Nutrition & Forestry. Newton: Ohio State University Graduate: Ph.D 2013, M.S. 2012, B.S. 2010.

Additional speaker and topics by location







CFAES

Ottawa, Ohio

October 17, 2023
Putnam County
Educational Service Center
124 Putnam Parkway
Ottawa, Ohio 45875

Wooster, Ohio

October 18, 2023
Buckeye Agricultural Museum
877 West Old Lincoln Way
Wooster, Ohio 44691

Urbana, Ohio

October 19, 2023
Campaign Co. Community Ctr
1512 S. US Hwy 68
Urbana, Ohio 43078

Washington Court House, Ohio

October 19, 2023
Fayette Co Agricultural Ctr
1415 US Hwy. 22 SW
Washington CH, Ohio 43160

More Information:

Ag Lender Seminars at The Ohio State University

u.osu.edu/aglenderseminars/

Farm Office at The Ohio State
University

Farmoffice.osu.edu

Wm. Bruce Clevenger clevenger.10@osu.edu

419-770-6137

CFAES provides research and related educational programs to clientele on a nondiscriminatory basis. For more information, visit cfaesdiversity.osu.edu. For an accessible format of this publication, visit cfaes.osu.edu/accessibility.



Planning for the Future of Your Farm Workshops



Join OSU Extension to learn how to transition your farm to the next generation at one of our "Planning for the Future of Your Farm" workshops. These workshops are designed to jump-start your family's discussion on farm succession and estate planning. Both on-line and in-person workshops are available.

THE OHIO STATE UNIVERSITY

COLLEGE OF FOOD, AGRICULTURAL,
AND ENVIRONMENTAL SCIENCES

Choose the Location/Format Which Best Fits You

Zoom Webinar Workshop (6:30 – 8:00 p.m.) February 5, 12, 19, and 26

In-Person Workshop Locations (9:00 to 4:00 p.m.)

Southern State Community College - Mt. Orab Campus: November 29, 2023 (Brown County)

Celina, Ohio: December 7, 2023 (Mercer County)
Lisbon, Ohio: January 19, 2024 (Columbiana County)
Urbana, Ohio: January 26, 2024 (Champaign County)
Tiffin, Ohio: February 2, 2024 (Seneca County)

Instructors: David Marrison, OSU Extension Farm Management Field Specialist and Robert Moore, Attorney with the OSU Agricultural & Resource Law Program

More Information at: go.osu.edu/farmsuccession

farmoffice.osu.edu

CFAES provides research and related educational programs to clientele on a nondiscriminatory basis. For more information, visit cfaesdiversity.osu.edu. For an accessible format of this publication, visit cfaes.osu.edu/accessibility.



COLLEGE OF FOOD, AGRICULTURAL, AND ENVIRONMENTAL SCIENCES



farmoffice.osu.edu