

Crop Insurance Educational Meeting



Monday, February 20, 2017

9:00 a.m. to 12:00 noon

Lunch to follow

**Williamsfield Community Center
5920 State Route 322
Williamsfield, Ohio 44093**

During the last farm bill, some significant changes occurred to the crop insurance programs along with the addition of new methods to protect crops such as the Whole-Farm Revenue Protection policy. Attend this free meeting to learn more about crop insurance.

Agenda

Welcome and Introductions – **David Marrison, Ashtabula County Extension Educator**

Whole Farm Revenue Plan – **Melissa Williams, Vice President of Operations, ARMtech Insurance**

- What is it? How does it work? What are the Pro's and Con's

Revenue Plans, Yield Plans, APH Plans and Nursery Coverage – **Melissa Williams**

- What are these? How do they work? Pro's and con's?

Compliance Issues- Wetland's, tiling, clearing Land- **Melissa Williams**

- How does this affect eligibility and subsidies??



Important Crop Insurance Dates – **Jennifer Souders – OH Marketing Representative**

- Sales Closing , Production Reporting, Acreage Reporting, Earliest Plant Date, Late Plant Date

What's New in Crop Insurance- **Frank Piper, Claims Supervisor**

- Prevent Plant – Changes for 2017
- 1st Crop – 2nd Crop – Changes for 2017
- New Breaking Ground
- Cover Crops Claims
- Important Reminders



Alternative Coverage's – What different private coverage's are available and how do they work?

- PCI – Production Cost Insurance – **Mary Grassbaugh, Private Product Marketing Manager**
- Harvest Max – Ag Armour -- **Rob Lensman, Regional Sales Manager**
- Crop Hail and Wind Coverage's – **Scott Graves Regional Marketing Manager**

Questions and Answers

There is no charge to attend this meeting. However, for planning purposes, we are asking that courtesy reservations be made by Friday, February 17. Please call the Ashtabula County Extension office at 440-576-9008 to RSVP. This meeting is not just for corn and soybean growers but also for grape, apple, nursery, and forage crop producers! At the conclusion of the meeting, producers will be treated to a delicious lunch catered by Bobbie Lahti Catering. **This lunch and workshop costs are generously sponsored by ARMtech Crop Insurance.**



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AND ENVIRONMENTAL SCIENCES

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